



**RESTRUCTURING AND INSOLVENCY  
WE KNOW**



**RELAUNCH  
REORGANIZE  
RESTRUCTURE**

# RESTRUCTURING AND INSOLVENCY

BCF OFFERS A DYNAMIC AND EXPERIENCED TEAM OF PROFESSIONALS DEDICATED TO ASSISTING COMPANIES FACING INSOLVENCY OR THE POSSIBILITY OF RESTRUCTURING. WE REPRESENT THE INTERESTS OF THE VARIOUS STAKEHOLDERS INVOLVED IN THE RESTRUCTURING PROCESS, INCLUDING THE DISTRESSED COMPANIES, TRUSTEES AND RECEIVERS, LENDERS, CREDITORS AND SUPPLIERS.

Every member of the BCF Restructuring team has extensive experience, which ensures that our clients receive sound professional advice and support. Our multidisciplinary team masters both the business and legal aspects of various types of restructuring transactions. You can always rely on our complete support, knowing that we will leave no stone unturned in order to overcome adversity. Whether you are involved in the process of restructuring, refinancing or reinvestment, our Restructuring team will help you overcome hurdles and ensure that your rights are protected.

Our team's primary goal is to protect our clients' interests while creating value for them, by working with them in order to provide creative solutions geared towards achieving tangible results.

## **Your partner when the going gets tough**

The members of our team will go above and beyond your expectations, even playing an advisory role to company executives and stakeholders involved in restructuring transactions. We remain your partners throughout the process.

Our restructuring experts are highly specialized. They have acquired a broad expertise through involvement in countless cases and working with a widely diversified clientele. For distressed companies that need to restructure, for trustees and receivers who seek answers to highly complex questions, for lenders, creditors and suppliers who look to safeguard their interests and for investors on the lookout for fresh solutions, our team is at your service – with the mission to exceed your expectations.

# ADDING VALUE FINDING SOLUTIONS

## Prompt Assistance for Distressed Companies

We regularly assist companies in difficulty by providing them with the advice and services they urgently require. We act promptly in order to provide a precise assessment of their situation, draw up a legally viable plan and define a sound business strategy. Our goal is to find the optimal solution and ensure its immediate implementation. Accustomed to negotiating agreements with creditors, lenders and other interested parties, we focus all our attention on helping the distressed company successfully restructure and recover from its problematic situation.

## Efficient, Effective Solutions to Complex Problems for Trustees and Receivers

We regularly act on behalf of trustees, receivers and controllers, in order to, among other things, manage the assets of companies that are in the process of being restructured. We also work with them to establish a legal restructuring process that is both pertinent and logical from a business standpoint. We guide and support them through the process, by drawing up innovative plans and solutions to ensure that the various stakeholders' assets are managed properly and that their rights and interests are protected. We also represent these clients before the courts, where we ensure that their rights are protected, regardless of the complexity of the dispute.

## Creative Solutions for Lenders

Working in close collaboration with the BCF Banking and Finance team, we are well positioned to represent lenders involved in financing and restructuring agreements. We can make an effective contribution to a company's reorganization through interim (DIP) financing, asset-based lending and numerous other innovative means. We also ensure that the vendors' security interests are protected and, if necessary, we help them execute their rights arising from those interests.

## Protecting Creditors and Suppliers

Creditors and suppliers may request our assistance if one of their customers is experiencing financial difficulty or is facing the possibility of insolvency or a restructuring. We explore all possible avenues to ensure that the creditors' and suppliers' rights are protected and help them decide on, and subsequently implement, a solution. We work with them to find new, cost-effective solutions which can range from informal negotiations to seizures or other more aggressive remedies. Our team also has extensive experience representing creditors and suppliers before the courts, and we use this recourse whenever necessary, in order to defend our clients' interests.

## Reducing Risk for Investors and Purchasers

Our Restructuring team is unparalleled when it comes to representing investors looking to maximize the opportunities arising from corporate restructuring situations. Our vast business network allows us to offer much more than just legal solutions. We recognize that the environment surrounding a company's development is often complex, and as a result, we have developed our teams and our network in such a way so as to be prepared to overcome this challenge. Nowadays, potential investors and purchasers of distressed companies need experts to help them assess and minimize risk. Our Restructuring team has the necessary experience in this regard, and is always ready to spring into action!

## Multidisciplinary Approach

BCF uses a unique multidisciplinary approach to provide you with innovative and strategic advice for every transaction. Our restructuring team works closely with our firm's other professionals in the event that expertise in any of the following areas is required:

- banking and financing law
- civil and commercial litigation
- commercial and corporate law
- construction law
- cross-border transactions
- domestic and international taxation
- employment law
- intellectual property
- mergers and acquisitions
- real estate law
- securities

Our many areas of practice are an indication of the broad scope of our expertise. However, the synergy created by the members of these practice groups is what truly defines our ability to efficiently manage the complex matters with which we are entrusted.

# EXPERIENCE INNOVATION PASSION

## We Value Our Clients

BCF is committed to providing an exceptional service. Our dedicated, motivated team of experts is proud to be able to offer efficient, effective and timely solutions. We know that promptness and excellence are both crucial elements in the context of a restructuring and insolvency situation.

Our team is always prepared for any type of situation, and can analyze the various parameters involved in order to provide you with speedy, innovative recommendations and the most diligent service.

Regardless of the situation which you are facing, our Restructuring team always has your interest at heart. We are not just lawyers working on a file, we are also your allies and your partners, helping you move forward to achieve your objectives.

## Our Firm

BCF was founded as a result of the need for the practice of law to adapt to the changing world of business. Since the firm's inception, we have helped business people unlock their potential by challenging conventional thinking, finding better solutions and providing exceptional service.

At BCF, we have developed a different approach that puts people before business – people who are visionaries and leaders. As our client, you will be surrounded by a multidisciplinary team of professionals who will take a proactive, efficient and supportive approach in order to respond to your individual needs.

With offices in Montréal and Québec City, BCF is comprised of more than 120 professionals who specialize in all aspects of business law. Our top-quality service, high ethical standards and creative spirit set us apart. We are not only experts in law, we are your right hand—your true partners. It is this approach that has made BCF the go-to firm for business people.

# YOU NEED TO KNOW HOW TO CHOOSE YOUR LAW FIRM

**BCF** ...making it possible.

[www.bcf.ca](http://www.bcf.ca)

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